



Business Plan

- Organization chart
- Pricing structure
- Operations Pro Forma
- Risk management plan
- Marketing plan

- · Core value session
- Demographic analysis
- Operating paradigm analysis
 - Mission/Visioning session
- Capital cash flow demand model
- Implementation schedule
 - Maps
 - Existing conditions assessment
 - Utilization analysis
 - · Capacity analysis
 - · Gap analysis
 - · Recommended program of spaces
 - · Site criteria chart
 - Stakeholder interviews

- SWOT analysis
- Compliance review

Strategic

Plan

- Action plans
 - Benchmarking

Brailsford and Dunlavey

Master Plan

San Mateo County Harbor District

Oyster Point Marina and Park

- Lease assignment request June 29, 2016
- Potential development
 - District role



- Lease assignment request June 29, 2016
- Potential development
 - District role
 - Developer role



- Lease assignment request June 29, 2016
- Potential development
 - District role
 - Developer role
 - City role

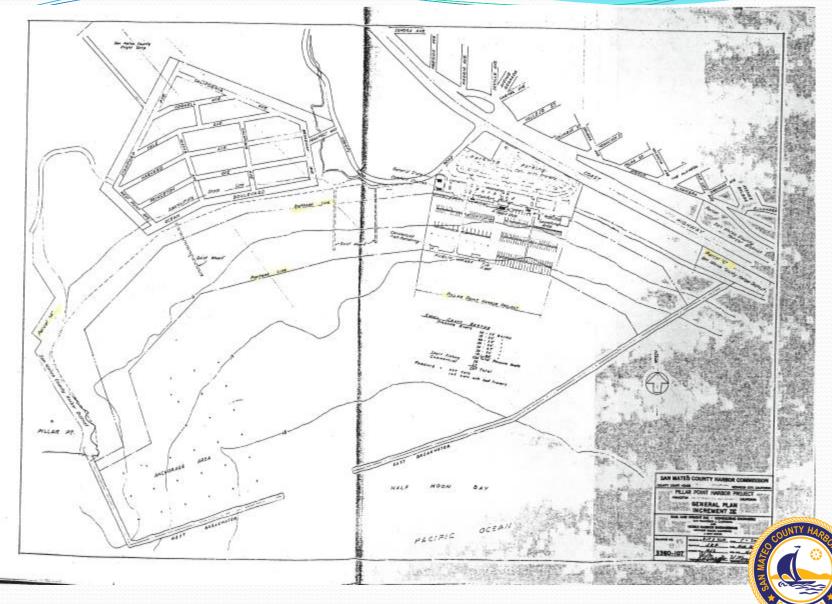


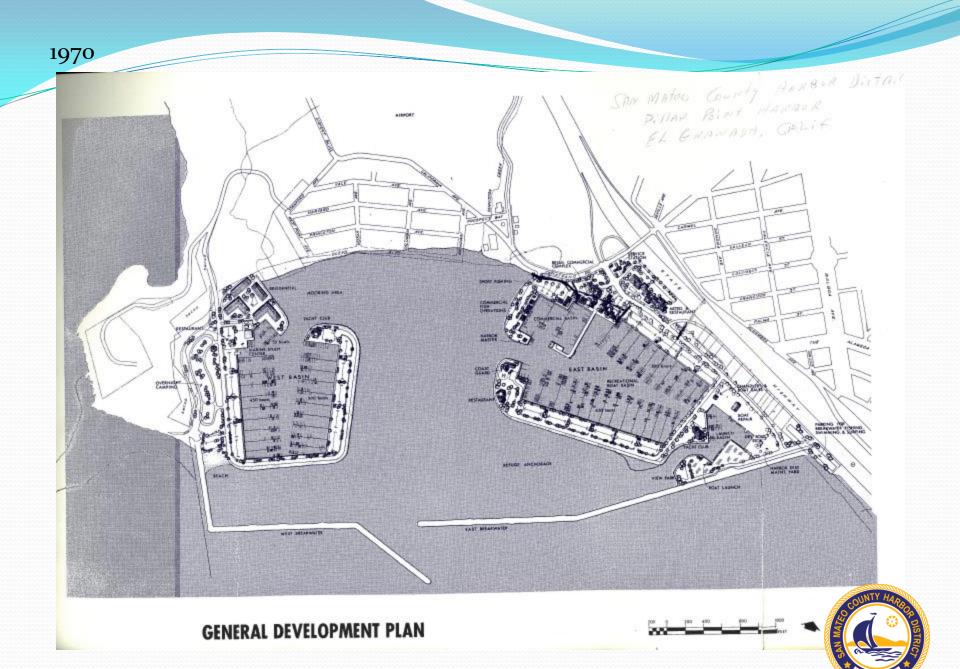
- Lease assignment request June 29, 2016
- Potential development
 - District role
 - Developer role
 - City role
 - Issues:
 - JPA
 - Access
 - Impacts on tenants
 - RWQCB
 - Landside capital projects



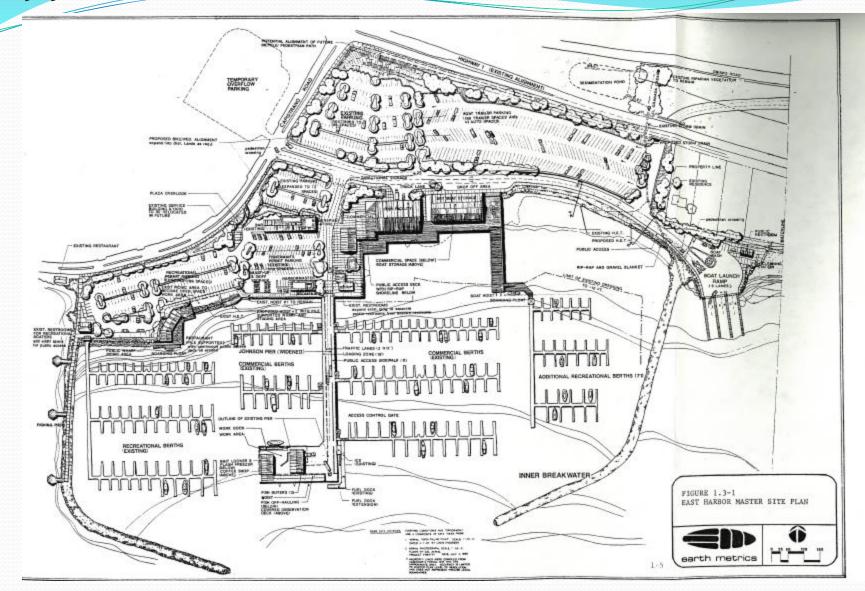
- Multiple studies
 - Additional berths
 - Additional land area

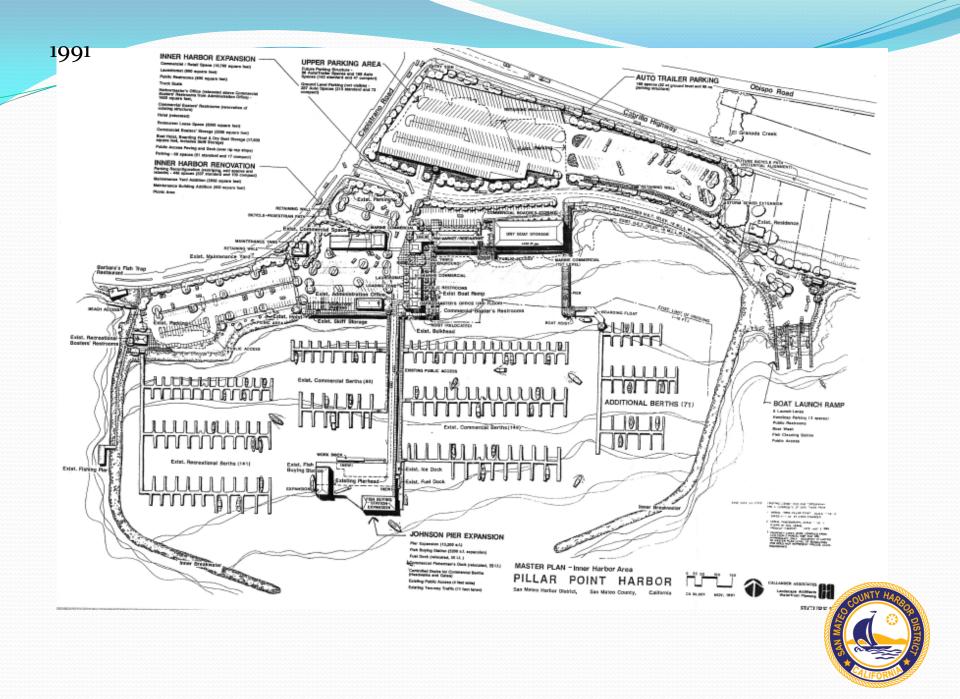


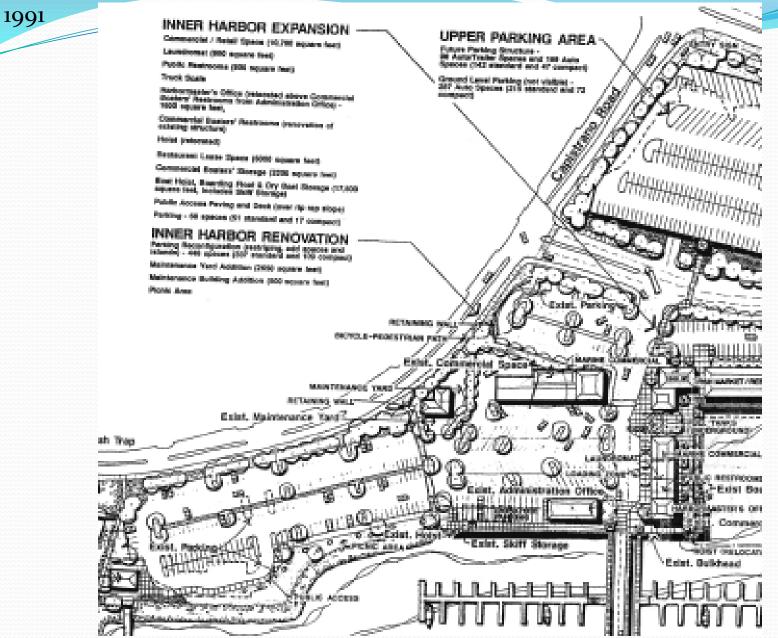




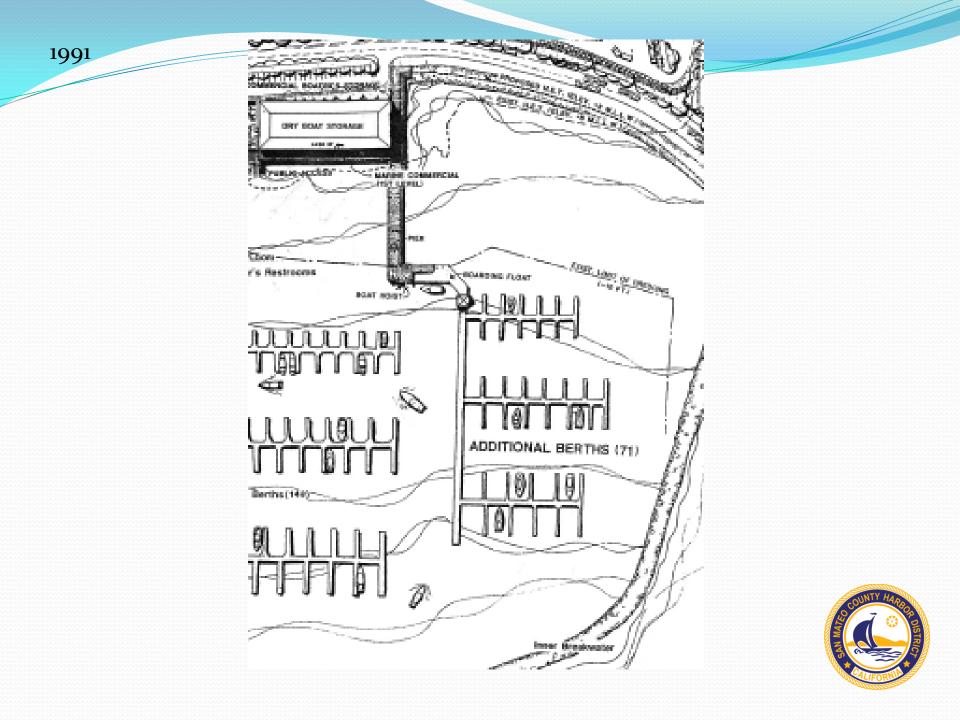


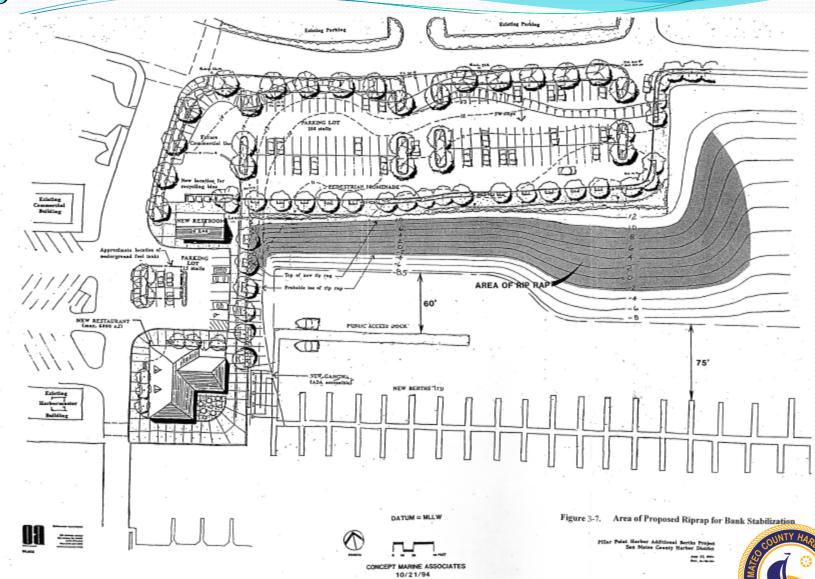




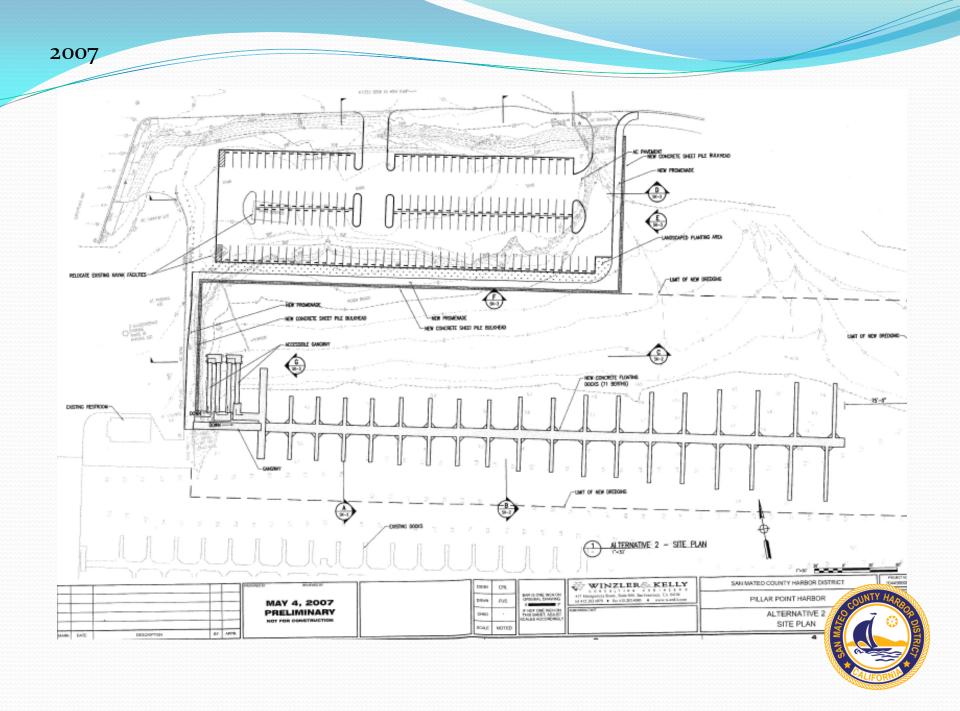


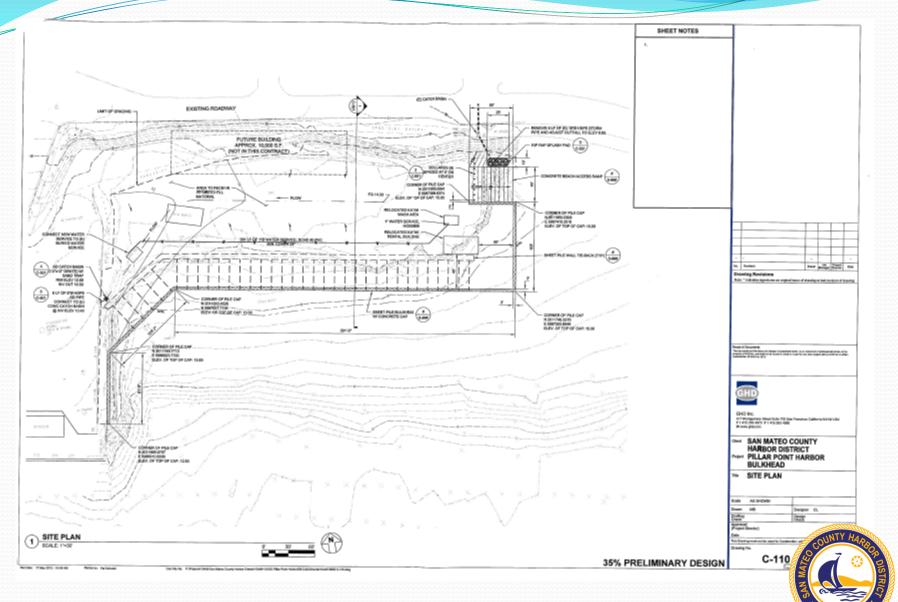












- SWOT
 - Strengths
 - Location, location, location
 - Healthy fishing community
 - Access



- SWOT
 - Strengths
 - Weaknesses
 - Deferred maintenance
 - Parking
 - Dredging/shoaling



- SWOT
 - Strengths
 - Weaknesses
 - Opportunities
 - Plan Princeton
 - Coastal Trail
 - National Marine Sanctuary
 - Coastside Visitor Center
 - Recreation



- SWOT
 - Strengths
 - Weaknesses
 - Opportunities
 - Threats
 - Sea level rise / climate change
 - Traffic / parking



- Location:
 - Current
 - Purchase building



- Location:
 - Current
 - Purchase building
 - Pillar Point Harbor
 - Location / co-locate



- Location:
 - Current
 - Purchase building
 - Pillar Point Harbor
 - Location / co-locate
 - Oyster Point Marina
 - Future



- Location:
 - Current
 - Purchase building
 - Pillar Point Harbor
 - Location / co-locate
 - Oyster Point Marina
 - Future
 - Redwood City
 - County seat





• Crescent City Master Plan





• Dana Point Master Plan





• Santa Barbara Harbor Master Plan





• Port San Luis Master Plan





SMCHD Master Plan 1991





SMCHD Strategic Business Plan 2014



RFP/RFQ

- Request for Proposals
 - Specific
 - What do you plan to do, and how do you plan to do it?
- Request for Qualifications
 - General
 - Can you do what we want you to do?
- Current RFQ for Professional Services

- Next steps:
 - Scope project
 - Board of Commissioners discussion August?
 - Review results of professional services RFQ
 - If necessary, issue RFP

